



Sandra Greyerbiehl

Senior Consultant

Position with Firm

2021–present **Senior Consultant.** Manages projects, including scope, timeline, and budget. Conducts, translates, and analyzes public policy research. Develops reports, strategic plans, and other client deliverables. Facilitates meetings and focus groups.

Previous Professional Experience

2021–2021 **Assistant Deputy Director for the Policy and Operational Support Administration, Michigan Department of Health and Human Services, Lansing, Michigan.** Represented the senior deputy director in meetings with agency staff, legislators, citizens, and interest groups. Managed the Statewide Five-year Health IT Roadmap, which outlines the strategic initiatives to be carried out to improve interoperability in healthcare. Supported the Health Information Technology Commission, which facilitates and promotes the design, implementation, operation, and maintenance of an interoperable healthcare information infrastructure. Authored and submitted grant proposals to obtain funding to support critical needs aimed at addressing labor shortages in the behavioral health labor market.

2019–2021 **Quality Improvement and Alternative Payment Specialist, Michigan Department of Health and Human Services, Lansing, Michigan.** Partnered with the Behavioral Health and Developmental Disabilities Administration to develop a pay-for-performance program that focused on reducing racial and ethnic disparities on a set of quality measures. Developed quality improvement incentive programs for the hospital rate adjustment payments and providers participating in the Specialty Network Access Facility program in Medicaid. Provided strategic vision and recommendations to leadership and technical assistance to the Medicaid health plans in implementing strategies to drive value-based payments and quality improvement in Medicaid.

2017–2019 **Alternative Payment Model (APM) Specialist, Michigan Department of Health and Human Services, Lansing, Michigan.** Worked with each of the contracted Medicaid health plans to develop robust APM strategies and timelines to increase APMs in Michigan by over 15 percent within three years. Designed and administered the criteria for the Auto-assignment Algorithm, a \$2 billion incentive mechanism for assigning Medicaid beneficiaries to Medicaid health plans. Led the quality measures data workgroup, where over 30 quality

measures were generated using claims and encounters while achieving a 97 percent validation rate.

- 2014–2017 **Quality Improvement Analyst**, Michigan Department of Health and Human Services, Lansing, Michigan. Designed and administered the criteria for the Auto-assignment Algorithm. Calculated performance scores for each of the 13 Medicaid health plans for the payout of the Pay-for-performance Awards from the \$60 million incentive pool. Collaborated with internal staff, contractors, and federal partners on the Healthy Michigan Plan and Flint waivers, ensuring that the special terms and conditions were being implemented and executed. Served as a member of the joint evaluation committee and assisted in scoring the request for proposals for the Comprehensive Healthcare Program for Medicaid.
- 2012–2014 **Data Analyst**, Columbia University, New York, New York. Collected data for a longitudinal study by conducting over 300 in-depth research interviews of Spanish- and English-speaking participants. Developed coding syntax using Stata statistical software to clean, maintain, merge, and update datasets. Analyzed and reported healthcare-related outcomes associated with poverty and well-being. Provided recommendations on data collection improvements to the principal investigators.
- Education Michigan State University, BA in Psychology
Columbia University, Master of Social Work

Presentations

- “State Trends and Innovation,” State panel Myers and Stauffer Value-based Purchasing Forum
- “APM Future Strategy and Medicaid Managed Care Plans Value-based Agreements” Michigan Primary Care Association Annual Conference
- “Mini Summit: Value-based Payment for Medicaid” Fourteenth National Value-based Payment and Pay for Performance Summit