



Job Opening

Title	Senior consultant
Classification	Full-time employment; exempt from overtime
Reports to	Vice president
Summary	The senior consultant is responsible for researching, analyzing, and writing reports and strategy documents related to local, state, and national policy issues; planning and facilitating meetings; selling and managing projects; and more.

Essential Duties

- Conducts, translates, and analyzes public policy research, primarily in content areas related to health and human services
- Develops research reports, strategy documents, grant applications, and other client deliverables
- Plans and facilitates meetings, focus groups, and events
- Cultivates new business by identifying project opportunities and prospective clients, meeting with prospects and clients, and writing proposals
- Manages multiple projects concurrently—including directing the scope of work, collaborating with team members to complete project tasks, and managing client expectations—to ensure high-quality project deliverables are completed on time and on budget

Characteristics of High Performance

- Collaborates with staff and clients in a fast-paced environment with diverse people, perspectives, and projects
- Demonstrates initiative, critical thinking, and creativity to generate ideas for research questions, work approaches, presentation of information, and issue resolution
- Performs tasks and assignments in a timely and consistent manner with high accuracy and attention to detail
- Manages workload effectively while engaged in multiple concurrent projects

Qualifications

- A bachelor's degree in a field related to health, health management, or public policy; a master's degree preferred
- At least six years of relevant work experience performing comparable duties, including project management
- Strong research and writing skills with the ability to accurately interpret data and write concisely
- Knowledge of and interest in health and health management and/or related public policy topics
- Strong competency using the Microsoft Office suite, including Word, PowerPoint, and Excel; experience with other software (e.g., Tableau, SPSS, R, IMPLAN, REMI, etc.) is desirable but not required

Work Environment

Public Sector Consultants has a flexible work location policy that allows employees the ability to work from a location that best meets their personal needs while also balancing the needs of the firm. Work is primarily performed indoors, with extended periods (approximately eight hours or more a day) at a computer or on the telephone. The nature of the work has frequent interruptions and requires contact with the public and clients, performance of repetitive tasks, and strong communication skills. While the employee may be required to work beyond traditional business hours, PSC strives for staff to maintain a healthy work-life balance.

Compensation

- Salary commensurate with education and experience
- Eligibility for company profit share
- Competitive medical, dental, life, disability, voluntary vision, and voluntary legal insurance plans
- Company 401(k) contribution
- Paid time off granted upon start date
- Eleven paid holidays per year
- YMCA membership
- Parking pass for downtown Lansing

To Apply for This Position

Submit a cover letter, resume, and writing sample through the job posting on our website:

www.publicsectorconsultants.com/careers. All materials must be submitted as PDF or Word documents.

Applications must be submitted by Sunday, August 28. If you have trouble with the upload page or have questions about the position, please email: humanresources@publicsectorconsultants.com.

About PSC

Public Sector Consultants is a certified Women-owned Small Business and a Women's Business Enterprise, and we are committed to creating a space for all voices to be heard and understood. We have served hundreds of government agencies, nonprofits, associations, and regulated industries in our more than 40-year history. We take pride in our role as an independent, nonpartisan public policy consulting firm that is trusted, respected, and engaged in our community. We don't just follow best practice, [we create it](#). PSC strives for excellence in relationships with both clients and colleagues and was recognized as one of the *Detroit Free Press* Top Workplaces in 2020 and 2021, as well as a 2021 winner of Crain's Business Detroit Cool Places to Work contest. Since our founding in 1979, PSC has built a reputation as the consulting firm of choice for anyone working to better people's lives.

Our mission is to improve the quality of life for residents of Michigan and beyond through the development and implementation of innovative, actionable public policies.

Why Join Our Team?

We know that employees want more than a job—they want to be part of a community. We offer opportunities to take on meaningful work, get involved in the community, grow professionally, and to learn from a diverse network of colleagues. Your time and talent make a difference beyond the office and extend into the community around you. For us, culture is a way of being, bringing our whole selves to work, and showing up for our colleagues—many of whom we call friends. We're more than the work we do, and we've all got social, emotional, and physical lives that flourish with a healthy work-life balance. At PSC, we understand that we benefit from the sum of our individual differences, self-expression, and life experiences. Our clients also benefit from having access to different perspectives and a broad range of problem-solving approaches. It's that rare place where you can be true to yourself and your passions while still working collectively toward an important and common goal—making a difference for our clients and the people we serve. We foster openness and inclusivity, share triumphs, and cultivate lessons learned. The deep care and dedication we have for each other and our communities shines through in our unique personalities and commitment to a job well done. Want to know more? [Learn about](#) why PSC is a great place to work.

It is the policy of PSC to provide equal employment opportunity to all persons regardless of age, color, national origin, citizenship status, physical or mental disability, race, religion, creed, gender, sex, sexual orientation, gender identity and/or expression, genetic information, marital status, status with regard to public assistance, veteran status, or any other characteristic protected by federal, state, or local law. Employees are selected based on ability or assessed potential to meet the needs of PSC and the specific job requirements as stated in the job description. In addition, PSC will provide reasonable accommodations for qualified individuals with disabilities.