



Kevin Bain

Senior Strategist, Climate & Project Finance

Position with Firm

2024–present **Senior Strategist, Climate & Project Finance.** Provides financial expertise to support local governments, nonprofits, and private sector clients. Leads financings for state and municipal green banks across the country. Serves as an expert on municipal finance to projects involving infrastructure, sustainability, capital planning, and investment management.

Previous Professional Experience

2021–2024 **Director of Strategy, City of Detroit, Office of the Chief Financial Officer and Treasury, Detroit, Michigan.** Managed the entire debt \$2 billion debt portfolio and lead all financial transactions, including over \$400 million of municipal bond issuances. Oversaw spending of bond proceeds on compliant capital projects. Managed relationships with rating agencies while achieving five consecutive rating upgrades and returning Detroit to investment grade. Managed major strategic projects for the chief financial officer, including the municipal solar project, land value tax reform, PILOT affordable housing policy, and vehicle financing.

2019–2021 **Urban Resilience Consultant, World Bank Group, Washington, D.C.** Led project finance modeling on climate resilient infrastructure transactions across five continents. Consulted several projects as part of the City Resilience Program, which provided financing to 28 global cities on topics ranging from flood resilience to heat islands to energy independence. Advised on city creditworthiness to emerging markets seeking to access municipal bond markets.

2015–2017 **Fixed Income Capital Markets Senior Analyst, Citigroup, New York, New York.** Executed multimillion- to billion-dollar unsecured bond deals on behalf of investment grade companies, providing market expertise to achieve optimal results and fulfill clients' financing needs. Covered a broad spectrum of industries, including healthcare, asset management, financial technology, banks, and nonprofits. Issued over \$100 billion of bonds across four currencies, including several prominent mergers and acquisitions.

Education

University of Michigan, BBA in International Finance and Economics and BA in Comparative Literature with a minor in German and a concentration in Chinese
Harvard Kennedy School, MPP with focus in Economic and Political Development

Publications

- ["Will Governments Figure Out the Inflation Reduction Act Tax Credits?"](#) *The Bond Buyer*, February 2024
- ["How States Can Seize the ESG High Ground."](#) *GreenBiz*, March 2023
- ["ESG Is the Missing Piece to Better Planning."](#) *Government Finance Review*, December 2022
- ["The Latest Climate Fight Is in Finance."](#) *GreenBiz*, November 2022
- ["Books Matter to All Communities: The Answer to Dearborn's Protests Lies in the Libraries Themselves."](#) *PrideSource*, November 2022
- ["ESG Is the Free Market, Not Political Fodder."](#) *The Bond Buyer*, September 2022

Awards

- 2024 Rising Stars in Public Finance Awardee, *The Bond Buyer*
- Dean's Excellence in Student Teaching Award, Harvard Kennedy School
- Taubman Center for State and Local Government Urban Prize for an Outstanding Master's Thesis (*Coordinating Utility Infrastructure for Economic Development in Detroit*)

Associations

- Chair of the Economic Development and Capital Planning Committee at the National Government Finance Officers Association (2021–present)
- Brookings Institute Municipal Finance Conference, Advisory Board Member (2022–present)
- Change Collective Inaugural Fellow, President Obama Foundation (2023–2024)
- Chair and Founder of the LGBTQ+ and Friends Employee Resource Group at City of Detroit (2021–2024)
- Treasurer of the Garden Court Condominium, a nationally recognized historic Albert Khan building, (2021–2023)
- Chair of the Inaugural Cross-School Climate Change Conference at Harvard University (2019–2020)
- Harvard Kennedy School Student Government, Social Chair (2018–2019)
- Vice President of University of Michigan Student Athlete Advisory Committee (2014–15)